Ingroup Bias and Its Implications for Using Visual Images in Computerized Surveys*

2017 International Workshop on Comparative Survey Design and Implementation Program, Mannheim, Germany

Sunghee Lee, Jae-Kyung Ahn, Daayun Chung: University of Michigan

Norbert Schwarz: University of Southern California

* We thank Surveymonkey for Experiment 1 data. Experiment 2 supported by NSF SES-1464170 (PI: Lee).

Background – 1

- Visual images in survey instruments
 - Easier
 - Effective
 - Couper et al. (2007):

 a picture of a woman jogging vs.
 - a woman in a hospital bed
 - → Respondents use images to infer question meaning.
- Subjective concepts (e.g., health)
 - Visual images may standardize or clarify the meaning.

Background – 2

For cross-cultural research,

 Ingroup bias: a pattern that people favor members of own group (ingroup) over members of other groups (outgroups) or bias against ingroup

→ Visual images may inadvertently complicate measurement comparability

Data

- Experiments in two different web surveys
- Experiment 1
 - Convenient sample of Spanish-speaking Hispanics in U.S.
 - Question about health status with visual images
 - 3 scenarios varying race/ethnicity (Hispanic vs. White)
 - Completed
- Experiment 2
 - Respondent-driven sample of non-US-born Koreans in U.S.
 - Question about life style healthiness with visual images
 - 3 scenarios, each varying race, gender, and age
 - Data collection under progress

Data – Experiment 1: Scenario 1

 Please tell us whether you would rate the person's health excellent, very good, good, fair or poor.





Data – Experiment 1: Scenario 2

 Please tell us whether you would rate the person's health excellent, very good, good, fair or poor.





Data – Experiment 1: Scenario 3

 Please tell us whether you would rate the person's health excellent, very good, good, fair or poor.





Results – Experiment 1: Race/Eth













	(%)	(%)	(%)	(%)	(%)	(%)
n	645	633	643	633	642	631
Poor	82.3	70.0	37.8	51.2	0.3	0.2
Fair	14.8	24.6	49.1	39.3	2.6	1.1
Good	1.6	3.5	10.1	7.1	20.6	16.5
V Good	0.8	0.9	2.0	1.7	36.0	36.5
Excellent	0.6	0.9	0.9	0.6	40.5	45.8

$$\chi^2 = 27.3$$
 ($p < 0.001$)

$$\chi^2 = 23.5$$
 (p <0.001)

$$\chi^2 = 9.3$$
 ($p=0.055$)

Results – Experiment 1: Race/Eth

	(%)	(%)	(%)	(%)	(%)	(%)
n	645	633	643	633	642	631
Poor	82.3	70.0	37.8	51.2	0.3	0.2
Fair	14.8	24.6	49.1	39.3	2.6	1.1
Good	1.6	3.5	10.1	7.1	20.6	16.5
V Good	0.8	0.9	2.0	1.7	36.0	36.5
Excellent	0.6	0.9	0.9	0.6	40.5	45.8
	$\chi^2 = 27.3$ (p<0.001)		$\chi^2 = 23.5$ (p <0.001)		$\chi^2 = 9.3$ ($p=0.055$)	

Data – Experiment 2: Scenario 1

 How healthy is the life style of the person in this picture? Very healthy, somewhat healthy, neither, somewhat unhealthy or very unhealthy?





Data – Experiment 2: Scenario 2

 How healthy is the life style of the person in this picture? Very healthy, somewhat healthy, neither, somewhat unhealthy or very unhealthy?





Data – Experiment 2: Scenario 3

 How healthy is the life style of the person in this picture? Very healthy, somewhat healthy, neither, somewhat unhealthy or very unhealthy?





Results – Experiment 2: Race





	(%)	(%)
n	105	97
Very healthy	-	-
Somewhat healthy	5.7	1.0
Neither	10.5	13.4
Unhealthy	67.6	53.6
Very unhealthy	16.2	32.0

 $\chi^2 = 10.5$ (p=0.015)

Results – Experiment 2: Sex





	(%)	(%)
n	104	95
Very healthy	-	-
Somewhat healthy	-	-
Neither	6.7	2.1
Unhealthy	26.0	22.1
Very unhealthy	67.3	75.8

$$\chi^2 = 3.2$$
 ($p=0.207$)

Results – Experiment 2: by R Sex





	Male R	Female R	Male R	Female R
n	45	62	33	59
Very healthy	-	-	-	-
Somewhat healthy	-	-	-	-
Neither	8.9	3.0	5.1	1.6
Unhealthy	26.7	33.3	25.4	16.1
Very unhealthy	64.4	63.6	69.5	82.3

Results – Experiment 2: Age





	(%)	(%)	
n	101	103	
Very healthy	57.4	66.0	
Somewhat healthy	40.6	32.0	
Neither	2.0	1.9	
Somewhat unhealthy	-	-	
Very unhealthy	-	-	

 $\chi^2 = 1.6$ (p=0.441)

Results – Experiment 2: by R Age





	<40 yrs R	40+ yrs R	<40 yrs R	40+ yrs R
n	46	52	36	65
Very healthy	54.3	61.5	66.7	66.2
Somewhat healthy	41.3	38.5	33.3	30.8
Neither	4.3	-	-	3.1
Unhealthy	-	-	-	-
Very unhealthy	-	-	-	-

What did we learn?

- Very preliminary but
- Respondents use images
- For Hispanics,
 - Race/ethnicity mattered
 - However, pictures were "noisy"
- For Koreans,
 - Race/ethnicity mattered: direction of ingroup bias
 - Gender may matter: against ingroup bias
 - Age unclear
 - Data collection to be completed